

Revised Template for Scoring Prospective Enterprises

Mar 27 2009

BBE Ltd. Profile of Prospective Beneficiary of the Barbados Seed Capital Fund		
A	Office Use Only	
A1	Reference Number	
A2	Date of Project Manager's Recommendation to Management Committee	
A3	Acceptance Date by Management Committee	
A4	Non-Acceptance with Reason	
A5	Date of signing of Agreement with the Entrepreneur	
A6	Name of Shepherd and Date Appointed	
A7	Feasibility Acceptance Date	
A8	Date of Determination of non-Feasibility with reason	

A9	Date of Completion of Viable Business Plan	
A10	Date of initial Investment from VCF or other sources	
A 11	Date of repayment of Seed Capital advance	

B	About the Enterprise	
B1	Name of Entrepreneur(s)	
B2	Product(s) or Service(s)	
B3	Economic Sector	
B4	Name of Enterprise (If not Incorporated)	
B5	Incorporated Name and Incorporation date	
B6	Contact information	

Entrepreneur's Expression of Interest Form		Office use only
		Score 1-10
C	Corporate Governance	
C1	Strategic Vision	
C2	Existing Management Structure	
D	Marketing	
D1	Global Market Focus	
D2	Existing Revenue - Domestic and International (%)	
D3	Existing Customers - Private Sector, Corporate, Individual (%)	
D4	Depth of Market Knowledge	
D5	Marketing Strategy	
D6	Unique Selling Proposition	
E	Operations	
E1	Technical Experience and achievements to date	
F	Human Resources	
F1	Qualifications and Background of the Entrepreneur	
F2	Management Experience	
F3	Intellectual or Creative Potential	

G	Financial Capital		
G1	Net worth (Individual)		
G2	Net Worth (Business)		
G3	Bank Reference		
H	Contribution to National Economic Potential		
H1	Foreign Exchange Earning/Saving Potential		
H2	Job Creation Potential		
TOTAL SCORE (Office use only)			

Max Score 170

Minimum Score required for a candidate to be considered 114

Candidates with highest scores selected first